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Mr Price Group Limited

(Incorporated in the Republic of South Africa)

Registration number: 1933/004418/06

Tax reference number: 9285/130/20/0

JSE and A2X code: MRP

ISIN: ZAE000200457

Registered Office

Upper Level, North Concourse
65 Masabalala Yengwa Avenue
Durban, 4001

PO Box 912, Durban, 4000

Website

www.mrpricegroup.com

Sponsor

Rand Merchant Bank (a division of FirstRand Bank Limited)

Transfer Secretaries

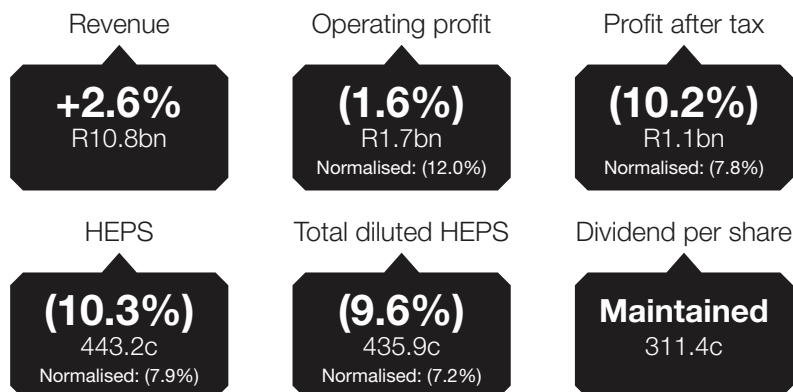
Computershare Investor Services (Pty) Ltd
Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196
PO Box 61051, Marshalltown, 2107

Auditors

Ernst & Young Inc.

This short-form announcement is the responsibility of the Mr Price Group Limited board of directors and is a summary of the information in the detailed results announcement available on <https://senspdf.jse.co.za/documents/2019/JSE/ISSE/MRPE/21112019.pdf> and <https://www.mrpricegroup.com> and does not contain full or complete details. These documents and the results presentation to the investment community are available on the group's website at www.mrpricegroup.com and copies may be requested from the company secretary (jcheadle@mrpg.com or +27 31 310 8000) at the company's registered office. Any investment decision in relation to the company's shares should be based on the full announcement.

Highlights



Commentary

For the 26 weeks ended 28 September 2019, normalised diluted headline earnings per share (based on the previous IAS 17 basis for accounting for leases) declined 7.2% to 447.5c. After accounting for leases on the new IFRS 16 basis, which did not require a restatement of comparative results, statutory diluted HEPS was 9.6% lower at 435.9c. Normalised basic earnings per share were down 7.9% to 455.4c (statutory -10.3% to 443.6c) and normalised headline earnings per share down 7.9% to 455.0c (statutory -10.3% to 443.2c).

The group's Australian operations have been presented as discontinued operations post trade ceasing on 30 April 2019 and the commentary below refers to the group's continuing operations.

Shareholders were advised at the presentation of the annual results in May and in the 18-week trading update issued in August, that group results for the first half would be impacted by the under-performance in the Mr Price Apparel division. This is reflected in the results below. Despite this, five of the group's trading divisions grew sales, gross margins and operating profits, with three increasing operating profits by double digits. The group's balance sheet is strong, with cash and cash equivalents increasing to R4.2bn, which has enabled the interim dividend to be maintained at 311.4c per share.

Total revenue grew 2.6% to R10.8bn. Retail sales grew 1.7% (comparable stores -1.5%) to R9.9bn. Excluding Mr Price Apparel, revenue and retail sales grew 7.3% and 6.1% respectively. Group store sales were up 1.3% and online 28.3%. Retail selling price inflation was 2.2% and 99.4m units were sold, a decline of 0.6%. By opening 27 new stores and expanding 8, weighted average new space grew 3.9%. After closing 12 stores and reducing the size of 16, total weighted average space was up 1.9%, advancing the total number of corporate owned store locations by 4.0% to 1 338. Other income grew 10.2% to R770m due to financial services and cellular growth of 10.3% to R743m. Interest earned on cash balances increased 31.8% to R135m.

The group's GP% contracted 260 bps to 40.0%, but grew by 20 bps excluding Mr Price Apparel. Selling and administration expenses declined 5.0%, impacted by the transition to IFRS 16. Including lease liability interest in expenses, total overheads increased 2.5% on last year. Excluding the impact of the new accounting statement completely, 'normalised' overheads only increased by 1.0%. Profit from operating activities was down 1.6% to R1.7bn and the operating margin was 15.8% of retail sales and other income (RSOI).

The Apparel segment increased RSOI by 1.0% to R7.4bn. Operating profit declined by 13.6% with operating margin reducing 240 bps to 14.6%. Miladys delivered strong sales growth of 8.1% (comparable 3.3%) and gained market share in 5 out of 6 months per RLC data. Mr Price Sport delivered an outstanding performance, growing sales by 12.2% (comparable 6.1%), with online sales growing at 34.9%. Miladys and Mr Price Sport both reported double digit growth in operating profit.

Sales in Mr Price Apparel declined 1.3% (comparable -4.3%) to R5.8bn. The issues causing the imbalance in the shape of the assortment in the second half of the prior financial period continued into the first half of FY2020, resulting in excess stock which required markdowns to clear. In contrast, online sales grew by 19.7%, highlighting the impact of an imbalanced assortment on the physical store shopping experience. The

Interim Cash Dividend Declaration

The Interim gross dividend of 311.4 cents per share (249.12 cents net of dividend withholding tax of 20% for shareholders who are not exempt), was maintained in line with the comparable period. The dividend has been declared from income reserves. The salient dates for the dividend are as follows:

| | | |
|---------------------------------------------|-----------|-------------|
| Last date to trade 'cum' dividend | Tuesday | 10 Dec 2019 |
| Date trading commences 'ex' dividend | Wednesday | 11 Dec 2019 |
| Record date | Friday | 13 Dec 2019 |
| Payment date | Tuesday | 17 Dec 2019 |

Shareholders may not dematerialise or rematerialise their share certificates between Wednesday, 11 December 2019 and Friday, 13 December 2019, both dates inclusive.

new executive team, which was appointed in January and the divisional management team, headed by a new managing director from April, undertook a thorough performance review and identified several significant improvements in operating practices. Due to retail cycle times, action taken is expected to positively impact trading from the high summer period. Research undertaken by the Broadcast Research Council shows that customers are highly engaged, with the chain securing the number one position in 'clothing stores shopped at most often'. The division also placed first in the Sunday Times/Sowetan Shopper Survey 2019, highlighting brand presence, awareness and customer experience which shows the potential for recovery. Unfortunately, customers were not given the merchandise they desired in a highly competitive market.

The Home segment increased RSOI by 4.1% to R2.5bn. Operating profit grew 17.8% and the operating margin increased. Both divisions reported a solid performance despite household discretionary spend declining, as consumers respond to value in this climate. Sales in Mr Price Home were up 3.2% (comparable 1.8%) with online sales increasing 36.0%. Sheet Street grew sales by 5.0% (comparable 2.5%).

The Financial Services & Cellular segment reported revenue growth of 10.3% to R743m and an operating profit growth of 20.7%. Financial services grew revenue 2.2% to R385m (interest and charges +5.9%, insurance -4.8%), while cellular and mobile revenue grew 20.7% to R358m. Cellular products are now sold through a call centre and 242 store kiosks across the group, with further rollout planned.

Retail sales outside of South Africa, which constitute 7.9% of group sales, declined by 2.2%, partly explained by the performance of Mr Price Apparel (which constitutes 69.7% of non-South African sales) and struggling economies. The group has elected to focus on areas of significant potential and accordingly exited Australia. Likewise, the Mr Price Home Polish test store will be closed in December. Efforts will be channelled into improving the performance of the largest apparel division and maximising several local opportunities.

Net asset value per share increased 10.3% to 3 273c from September 2018. Capital expenditure of R231m was incurred, primarily in store development activities. Inventory levels were up 14.9%, with markdown units as a percentage of total units lower than the prior period and a good stock freshness ratio. The debtors book remains well managed, with a retail net bad debt to book ratio of 7.2% matched by an impairment provision at the same level.

The group has concluded its internal investigation into the suspected non-compliance with its Code of Conduct as advised in the SENS announcements of 12 September and 19 September 2019. The group's previously expressed views on materiality have not changed, and appropriate action has been taken in support of its zero-tolerance policy to such matters.

A short-term recovery in the consumer environment seems unlikely. Meaningful GDP growth will only return when broad-based structural economic reforms gain traction. The group is focused on winning market share, particularly in Mr Price Apparel. A shift in momentum was seen in the last two months of H1 FY2020, with the group's retail sales growth outperforming Type D retailers in both August and September 2019. Whilst trade has been challenging, the energy across the business is high and the team is clear on what is needed to return the group to its winning ways.



Mr Price Group Limited
Directors

Sponsor
Transfer Secretaries

Registration Number: 1933/004418/06 - Incorporated in the Republic of South Africa - ISIN: ZAE000200457 - JSE/A2X code: MRP
SB Cohen* (Honorary chairman), NG Payne* (Chairman), MM Blair (CEO), MJ Stirton (CFO), N Abrams^, MJ Bowman*, M Chauke*, SA Ellis^, K Getz*, MR Johnston*, RM Motanyane-Welch*, D Naidoo*, B Niehaus*, * Non-executive director, ^ Alternate director
Rand Merchant Bank (a division of FirstRand Bank Limited)
Computershare Investor Services (Pty) Ltd

PRESS RELEASE

MR PRICE GROUP LIMITED REPORTS INTERIM RESULTS FOR THE 26 WEEKS ENDED 28 SEPTEMBER 2019

[Durban, 21 November 2019] Mr Price today released its interim results for the 26 weeks ended 28 September 2019. Normalised diluted headline earnings per share (based on the previous IAS 17 basis for accounting for leases) declined 7.2% to 447.5c. After accounting for leases on the new IFRS 16 basis, which did not require a restatement of comparative results, statutory diluted HEPS was 9.6% lower at 435.9c. Normalised basic earnings per share were down 7.9% to 455.4c (statutory -10.3% to 443.6c) and normalised headline earnings per share down 7.9% to 455.0c (statutory -10.3% to 443.2c).

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Shareholders were advised at the presentation of the annual results in May and in the 18-week trading update issued in August, that group results for the first half would be impacted by the under-performance in the Mr Price Apparel division. This is reflected in the results below. Despite this, five of the group's trading divisions grew sales, gross margins and operating profits, with three increasing operating profits by double digits. The group's balance sheet is strong, with cash and cash equivalents increasing to R4.2bn, which has enabled the interim dividend to be maintained at 311.4c per share.

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The group has concluded its internal investigation into the suspected non-compliance with its Code of Conduct as advised in the SENS announcements of 12 September and 19 September 2019. The group's previously expressed views on materiality have not changed, and appropriate action has been taken in support of its zero-tolerance policy to such matters.

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ENDS

Contact

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INTERIM CASH DIVIDEND DECLARATION

Notice is hereby given that an interim gross cash dividend has been maintained at 311.4 cents per share for the 26 weeks ended 28 September 2019. As the dividend has been declared from income reserves, shareholders, unless exempt or who qualify for a reduced withholding tax rate, will receive a net dividend of 249.12 cents per share. The dividend withholding tax rate is 20%.

The issued share capital at the declaration date is 257 045 727 listed ordinary and 7 895 234 unlisted B ordinary shares. The tax reference number is 9285/130/20/0.

The salient dates for the dividend will be as follows:

| | | |
|------------------------------------------|-----------|------------------|
| Last date to trade 'cum' the dividend | Tuesday | 10 December 2019 |
| Date trading commences 'ex' the dividend | Wednesday | 11 December 2019 |
| Record date | Friday | 13 December 2019 |
| Payment date | Tuesday | 17 December 2019 |

Shareholders may not dematerialise or rematerialise their share certificates between Wednesday, 11 December 2019 and Friday, 13 December 2019, both dates inclusive.

The dividend was approved by the Board in Durban.

DIRECTORS

SB Cohen* (Honorary Chairman), NG Payne* (Chairman), MM Blair (CEO), MJ Stirton (CFO), N Abrams*^, MJ Bowman*, M Chauke*, SA Ellis^, K Getz*, MR Johnston*, RM Motanyane-Welch*, D Naidoo*, B Niehaus*

* Non-executive director ^ Alternate director

UNAUDITED GROUP RESULTS FOR THE 26 WEEKS ENDED 28 SEPTEMBER 2019
CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| R'm | 2019 28 Sep | 2018 29 Sep | 2019 30 Mar |
|----------------------------------------|------------------------------|----------------|----------------|
| Assets | | | |
| Non-current assets | 6 969 | 2 657 | 2 655 |
| Property, plant and equipment | 2 102 | 2 088 | 2 117 |
| Right of use asset | 4 245 | - | - |
| Intangible assets | 471 | 457 | 423 |
| Long-term receivables and other assets | 41 | 26 | 40 |
| Defined benefit fund asset | 64 | 63 | 64 |
| Deferred taxation assets | 46 | 23 | 11 |
| Current assets | 9 472 | 7 360 | 8 481 |
| Inventories | 2 669 | 2 322 | 2 692 |
| Trade and other receivables | 2 222 | 2 192 | 2 179 |
| Derivative financial instruments | 63 | 33 | 27 |
| Reinsurance assets | 202 | 246 | 304 |
| Taxation | 6 | 5 | 4 |
| Cash and cash equivalents | 4 310 | 2 562 | 3 275 |
| Non-current assets held for sale | - | - | 9 |
| Total assets | 16 441 | 10 017 | 11 145 |
| Equity and liabilities | | | |
| Equity attributable to shareholders | 8 487 | 7 666 | 8 682 |
| Non-current liabilities | 4 024 | 262 | 289 |
| Lease obligations | - | 220 | 201 |
| Lease liability | 3 982 | - | - |
| Deferred taxation liabilities | - | - | 46 |
| Long-term liabilities | 10 | 12 | 11 |
| Post retirement medical benefits | 32 | 30 | 31 |
| Current liabilities | 3 930 | 2 089 | 2 174 |
| Trade and other payables | 2 432 | 1 895 | 1 920 |
| Derivative financial instruments | - | 15 | - |
| Reinsurance liabilities | 53 | 46 | 46 |
| Current portion of lease obligations | - | 35 | 46 |
| Current portion of lease liability | 879 | - | - |
| Taxation | 419 | 92 | 37 |
| Bank overdrafts | 147 | 6 | 125 |
| Total equity and liabilities | 16 441 | 10 017 | 11 145 |

CONDENSED CONSOLIDATED INCOME STATEMENT

| R'm | Note | 2019 28 Sep 26 weeks | 2018 29 Sep* 26 weeks | % change | 2019 30 Mar* 52 weeks |
|---------------------------------------------------------------|------|----------------------------|-----------------------------|-------------|-----------------------------|
| Continuing operations | | | | | |
| Revenue | 3 | 10 796 | 10 526 | 2.6 | 22 560 |
| Retail sales | | 9 891 | 9 725 | 1.7 | 20 852 |
| Other income | | 770 | 698 | 10.2 | 1 484 |
| Retail sales and other income | | 10 661 | 10 423 | 2.3 | 22 336 |
| Costs and expenses | | 8 975 | 8 710 | 3.0 | 18 378 |
| Cost of sales | | 6 152 | 5 740 | 7.2 | 12 287 |
| Selling expenses | | 2 151 | 2 257 | (4.7) | 4 680 |
| Administrative and other operating expenses | | 672 | 713 | (5.8) | 1 411 |
| Profit from operating activities | | 1 686 | 1 713 | (1.6) | 3 958 |
| Finance income | | 135 | 103 | 31.8 | 224 |
| Finance costs | | 223 | 2 | >100.0 | 4 |
| Profit before taxation | | 1 598 | 1 814 | (11.9) | 4 178 |
| Taxation | | 452 | 515 | (12.2) | 1 176 |
| Net profit from continuing operations | | 1 146 | 1 299 | (11.7) | 3 002 |
| Discontinued operations | | | | | |
| Net profit/(loss) from discontinued operations for the period | | 2 | (20) | >100.0 | (20) |
| Net profit for the period | | 1 148 | 1 279 | (10.2) | 2 982 |
| *Re-presented for discontinued operations | | | | | |
| Profit attributable to equity holders of parent | | 1 148 | 1 279 | (10.2) | 2 982 |
| - From continuing operations | | 1 146 | 1 299 | (11.7) | 3 002 |
| - From discontinued operations | | 2 | (20) | >100.0 | (20) |
| Weighted average number of shares in issue (000) | | 258 881 | 258 630 | 0.1 | 258 922 |
| Earnings per share (cents) | | | | | |
| - basic | | 443.6 | 494.4 | (10.3) | 1 151.6 |
| - headline | | 443.2 | 494.3 | (10.3) | 1 168.6 |
| - diluted basic | | 436.3 | 482.4 | (9.6) | 1 125.7 |
| - diluted headline | | 435.9 | 482.4 | (9.6) | 1 142.3 |
| Earnings per share from continuing operations (cents) | | | | | |
| - basic | | 442.8 | 502.1 | (11.8) | 1 159.2 |
| - headline | | 442.7 | 502.1 | (11.8) | 1 176.7 |
| - diluted basic | | 435.5 | 490.0 | (11.1) | 1 133.1 |
| - diluted headline | | 435.4 | 490.0 | (11.1) | 1 150.3 |
| Dividends per share (cents) | | 311.4 | 311.4 | 0.0 | 736.2 |
| Dividend payout ratio | | 70.3 | 63.0 | | 63.0 |

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| R'm | 2019 | 2018 | 2019 |
|----------------------------------------------------------------------------|--------------|--------------|--------------|
| | 28 Sep | 29 Sep | 30 Mar |
| | 26 weeks | 26 weeks | 52 weeks |
| Profit attributable to equity holders of parent | 1 148 | 1 279 | 2 982 |
| <i>Other comprehensive income:</i> | | | |
| <i>Items that may be reclassified subsequently to profit or loss:</i> | | | |
| Currency translation adjustments | (21) | 23 | 21 |
| Net gain on hedge accounting | 26 | 108 | 115 |
| <i>Items that will not be reclassified subsequently to profit or loss:</i> | | | |
| Defined benefit fund net actuarial loss | (1) | (1) | (5) |
| Total comprehensive income | 1 152 | 1 409 | 3 113 |

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| R'm | 2019 | 2018 | 2019 |
|--------------------------------------------------------------------------------------|--------------|--------------|--------------|
| | 28 Sep | 29 Sep | 30 Mar |
| Total equity attributable to shareholders at beginning of the period | 8 682 | 7 455 | 7 455 |
| IFRS 9 opening retained income adjustment, net of tax | - | (8) | (8) |
| IFRS 15 opening retained income adjustment, net of tax | - | 3 | 3 |
| IFRS 16 opening retained income adjustment, net of tax (refer to note 8) | (232) | - | - |
| Adjusted total equity attributable to shareholders at beginning of the period | 8 450 | 7 450 | 7 450 |
| Total comprehensive income for the period | 1 152 | 1 409 | 3 113 |
| Treasury share transactions | (52) | (170) | (74) |
| Recognition of share-based payments | 60 | 71 | 109 |
| Dividends to shareholders | (1 123) | (1 094) | (1 916) |
| Total equity attributable to shareholders at end of the period | 8 487 | 7 666 | 8 682 |

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| R'm | 2019 28 Sep 26 weeks | 2018 29 Sep* 26 weeks | 2019 30 Mar 52 weeks |
|-------------------------------------------------------------------|-------------------------------------------------|-----------------------------|----------------------------|
| Cash flows from operating activities | | | |
| Operating profit before working capital changes | 2 394 | 1 688 | 4 009 |
| Working capital changes | 580 | (103) | (490) |
| Interest received on trade receivables | 184 | 187 | 373 |
| Finance income received | 135 | 103 | 222 |
| Finance costs | (3) | (2) | (4) |
| Taxation paid | (82) | (600) | (1 253) |
| Net cash inflows from operating activities | 3 208 | 1 273 | 2 857 |
| Cash flows from investing activities | | | |
| Advances in respect of long-term receivables | - | (4) | (9) |
| Acquisition of Kenyan franchise | - | (19) | (19) |
| Additions to and replacement of intangible assets | (85) | (59) | (118) |
| Property, plant and equipment | | | |
| - replacement | (76) | (42) | (129) |
| - additions | (70) | (72) | (177) |
| - proceeds on disposal of PPE and non-current asset held for sale | 12 | - | 1 |
| Net cash outflows from investing activities | (219) | (196) | (451) |
| Cash flows from financing activities | | | |
| Repayment in respect of long-term liabilities | (2) | (2) | (4) |
| Repayment of lease liabilities | (779) | - | - |
| Sale of shares by staff share trusts | 8 | 63 | 340 |
| Purchase of shares by staff share trusts | (57) | (196) | (239) |
| Deficit on treasury share transactions | (6) | (43) | (183) |
| Dividends to shareholders | (1 123) | (1 094) | (1 916) |
| Net cash outflows from financing activities | (1 959) | (1 272) | (2 002) |
| Change in cash and cash equivalents | 1 030 | (195) | 404 |
| Cash and cash equivalents at beginning of the period | 3 150 | 2 720 | 2 720 |
| Exchange (losses)/gains | (17) | 31 | 26 |
| Cash and cash equivalents at end of the period | 4 163 | 2 556 | 3 150 |

*Re-presented for comparative disclosure purposes and reclassifications (refer note 10).

SEGMENTAL REPORTING

For management purposes, the group is organised into business units based on their products and services, and has four reportable segments as follows:

- The Apparel segment retails clothing, sportswear, footwear, sporting equipment and accessories;
- The Home segment retails homewares;
- The Financial Services and Cellular segment manages the group's trade receivables and sells financial services and cellular products; and
- The Central Services segment provides chargeable and non-chargeable services. The trading segments are allocated costs for information technology, human resources and real estate and not charged for corporate expenditure in relation to running a listed company and internal audit.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss. Net finance income and income taxes are managed at a group level and are not allocated to operating segments.

| R'm | 2019 28 Sep | 2018 29 Sep* | % change | 2019 30 Mar* |
|-----------------------------------------|----------------|-----------------|--------------|-----------------|
| Retail sales and other income | | | | |
| Apparel | 7 386 | 7 314 | 1.0 | 15 596 |
| Home | 2 522 | 2 423 | 4.1 | 5 282 |
| Financial Services and Cellular | 743 | 673 | 10.3 | 1 437 |
| Central Services | 10 | 13 | (18.9) | 21 |
| Total | 10 661 | 10 423 | 2.3 | 22 336 |
| Profit from operating activities | | | | |
| Apparel | 1 076 | 1 245 | (13.6) | 2 808 |
| Home | 422 | 358 | 17.8 | 898 |
| Financial Services and Cellular | 253 | 209 | 20.7 | 420 |
| Central Services | (65) | (99) | 34.3 | (168) |
| Total | 1 686 | 1 713 | (1.6) | 3 958 |
| Segment assets | | | | |
| Apparel | 5 882 | 2 415 | 143.6 | 2 910 |
| Home | 2 022 | 789 | 156.3 | 825 |
| Financial Services and Cellular | 2 467 | 2 417 | 2.1 | 2 450 |
| Central Services | 6 070 | 4 396 | 38.1 | 4 960 |
| Total | 16 441 | 10 017 | 64.1 | 11 145 |

*Re-presented for discontinued operations

SUPPLEMENTARY INFORMATION

| | 2019 | 2018 | 2019 |
|--------------------------------------------------|----------------|---------|---------|
| | 28 Sep | 29 Sep | 30 Mar |
| Total number of shares issued (000) | 264 941 | 264 941 | 264 941 |
| Number of Ordinary shares (000) | 257 046 | 256 796 | 256 946 |
| Number of B Ordinary shares (000) | 7 895 | 8 145 | 7 995 |
| Less: shares held by share trusts | 5 665 | 6 576 | 5 353 |
| Net number of shares in issue (000) | 259 276 | 258 365 | 259 588 |
| Weighted average number of shares in issue (000) | 258 881 | 258 630 | 258 922 |
| Net asset value per share (cents) | 3 273 | 2 967 | 3 352 |

Reconciliation of headline earnings (R'm)

| | | | |
|----------------------------------------------------------------------------------------------|--------------|-------|-------|
| Attributable profit | 1 148 | 1 279 | 2 982 |
| (Profit)/loss on disposal and impairment of property, plant, equipment and intangible assets | (1) | - | 61 |
| Taxation adjustment | - | - | (17) |
| Headline earnings | 1 147 | 1 279 | 3 026 |

Reconciliation of headline earnings from continuing operations (R'm)

| | | | |
|----------------------------------------------------------------------------------------------|--------------|-------|-------|
| Attributable profit | 1 146 | 1 299 | 3 002 |
| (Profit)/loss on disposal and impairment of property, plant, equipment and intangible assets | - | - | 63 |
| Taxation adjustment | - | - | (17) |
| Headline earnings | 1 146 | 1 299 | 3 048 |

Notes:

- The interim results at September 2019 and 2018, for which the directors take full responsibility, have not been audited. The condensed consolidated results at 30 March 2019, which are not itself audited, have been correctly extracted from the audited annual financial statements upon which Ernst & Young Inc. issued an unqualified opinion. The interim results were prepared under the supervision of Mr MJ Stirton, CA(SA), chief financial officer.
- The financial statements have been prepared in accordance with the Companies Act of South Africa (71 of 2008).
- The disaggregated revenue is as follows:

| R'm | 2019 | 2018 | 2019 |
|---------------------------------------|--------|---------|-----------|
| | 28 Sep | 29 Sep* | 30 March* |
| Revenue from contracts with customers | 10 373 | 10 152 | 21 790 |
| Retail sales | 9 891 | 9 725 | 20 852 |
| Insurance premium | 124 | 131 | 261 |
| Cellular and mobile income | 358 | 296 | 677 |
| Interest and charges on debtors | 261 | 246 | 499 |
| Other sundry income | 27 | 25 | 47 |
| Finance income | 135 | 103 | 224 |
| Revenue | 10 796 | 10 526 | 22 560 |

*Re-presented for discontinued operations

Revenue from contracts with customers is recognised at a point in time, except where revenue has been earned through mobile contracts where services are transferred over time.

- In May 2017 litigation was instituted by the National Credit Regulator (NCR) in the National Credit Tribunal (NCT) to declare the group to have acted in contravention of the National Credit Act in relation to Miladys Club fee charges. The group opposed the referral and the matter was heard at the National Consumer Tribunal, with judgement handed down on 14 January 2019 in favour of the group. The NCR

delivered an appeal to the judgement handed down in our favour on 11 February 2019 but subsequently provided notice on 29 May 2019 that they will no longer pursue the matter against the group.

5. During the 2018 financial year, the company received an assessment from SARS relating to the disallowance of certain deductions claimed in the 2014 year of assessment. The assessment amounted to additional income tax of R65.1m, comprising a reallocation between deferred tax and current tax of R59.5m and additional current tax of R5.6m. Interest and penalties charged up until 28 September 2019 amount to R43.6m (March 2019: R40.4m). The overall potential impact on the income statement therefore amounts to R49.2m (March 2019: R46.0m).

The company, supported by senior counsel's opinion, appealed the decision of the Commissioner to disallow the company's objection to the assessment. No adjustments have been made to the financial statements as the directors are of the opinion that the likelihood of the liability is remote.

6. As a result of MRP Retail Australia (Pty) Ltd being put in administration on 2 May 2019, the group's prior years condensed consolidated income statement and condensed segment analysis have been re-presented to take into account of the effects of the application of IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations'.

| R'm | 2019 28 Sep 26 weeks | 2018 29 Sep 26 weeks | 2019 30 Mar 52 weeks |
|----------------------------------------------------------------------------------------------|----------------------------|----------------------------|----------------------------|
| Continuing operations | | | |
| Revenue | 3 | 12 | 25 |
| Retail sales | 3 | 12 | 25 |
| Retail sales and other income | 3 | 12 | 25 |
| Costs and expenses | 2 | 32 | 45 |
| Cost of sales | 4 | 15 | 30 |
| Selling expenses | (4) | 14 | 11 |
| Administrative and other operating expenses | 2 | 3 | 4 |
| Profit/(loss) from operating activities | 1 | (20) | (20) |
| Finance income | - | - | - |
| Finance costs | - | - | - |
| Profit/(loss) before taxation | 1 | (20) | (20) |
| Taxation | - | - | - |
| Net profit/(loss) for the period | 1 | (20) | (20) |
| Profit on disposal of discontinued operations | 1 | - | - |
| Net profit/(loss) from discontinued operations | 2 | (20) | (20) |
| Reconciliation of headline earnings from discontinued operations (R'm) | | | |
| Attributable profit/(loss) | 2 | (20) | (20) |
| (Profit)/loss on disposal and impairment of property, plant, equipment and intangible assets | (1) | - | (2) |
| Taxation adjustment | - | - | - |
| Headline earnings | 1 | (20) | (22) |
| Earnings per share from discontinued operations (cents) | | | |
| - basic | 0.8 | (7.8) | (7.6) |
| - headline | 0.4 | (7.8) | (8.2) |
| - diluted basic | 0.8 | (7.8) | (7.6) |
| - diluted headline | 0.4 | (7.8) | (8.2) |

The group's condensed consolidated statement of other comprehensive income, condensed consolidated statement of financial position and condensed consolidated statement of changes in equity are not required to be re-presented.

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7. The accounting policies and estimates applied are in compliance with IFRS including IAS 34 Interim Financial Reporting, as well as the SAICA financial reporting guides and financial pronouncements as issued by the Financial Reporting Standards Council and are consistent with those applied in the 2019 annual financial statements, except for the adoption of new standards. All new and revised standards and interpretations that became effective during the period were adopted and did not lead to any material changes in accounting policies except for those relating to IFRS 16 'Leases', as disclosed in note 8.
 8. IFRS 16 requires that a lessee recognise a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. Depreciation is recognised on the right-of-use asset and interest is recognised on the lease liability, replacing the straight-line operating lease expense under IAS 17 'Leases'.

The group applied IFRS 16 using the modified retrospective approach, by recognising the cumulative effect of initially applying IFRS 16 as an adjustment to the opening balance of equity at 31 March 2019. Therefore, the comparative information has not been restated and continues to be reported under IAS 17 'Leases'. The group elected to recognise the right-of-use asset at the date of initial application at its carrying amount as if the standard had been applied since commencement date, but discounted using the group's incremental borrowing rate at the date of transition. The incremental borrowing rate ranges between 8.25% – 9.25%.

The group elected not to reassess the definition of a lease as all the leases identified as a lease in terms of IAS 17 will still be leases under IFRS 16. The group also elected to apply the short-term lease and low value lease expedients.

At transition date, the adoption of IFRS 16 resulted in the recognition of right-of-use assets to the value of R4 059m and lease liabilities of R4 604m. This, together with the derecognition of operating lease liabilities of R223m and adjustments of R90m for deferred tax, resulted in a R232m decrease in retained income on transition date.

9. The fair value of foreign exchange contracts (FECs) as calculated by the banks is measured using a forward pricing model. The significant inputs into the Level 2 fair value of FECs are yield curves, market interest rates and market foreign exchange rates. The estimated fair values of recognised financial instruments approximate their carrying amounts.
10. Movements in reinsurance premiums were previously included in operating profit before working capital changes. These have been reclassified to changes in working capital under cash flows from operating activities in the statement of cash flows. The impact on net cash inflows from operating activities is Rnil. Net interest received and treasury share transactions have been re-presented on a gross basis.

ANNEXURE**Pro forma information**

The adoption of IFRS 16 'Leases' from 31 March 2019 complicates the performance comparison between the results of the current and prior periods. To provide a more meaningful assessment of the group's performance, a pro forma condensed consolidated statement of profit and loss has been presented for the six-month period ended 28 September 2019 to reflect the group results as if IFRS 16 had not been adopted at 28 September 2019.

The directors of Mr Price Group Limited are responsible for compiling the pro forma financial information on the basis applicable to the criteria as detailed in paragraphs 8.14 to 8.33 of the JSE Listings Requirements and the SAICA Guide on Pro forma Financial Information, revised and issued in September 2014. The pro forma information does not constitute financial statements fairly presented in accordance with IFRS. The pro forma information has been prepared for illustrative purposes only and because of its nature may not fairly present the group's results of operations. The pro forma financial information based on the condensed consolidated statement of profit and loss has been presented for the six-month period ended 28 September 2019. The pro forma information has not been audited or reviewed by the group's external auditors.

PRO FORMA CONDENSED CONSOLIDATED INCOME STATEMENT

| R'm | 2019 28 Sep [^] 26 weeks | IFRS 16 pro forma adjust- ments | Notes | 2019 28 Sep Pro forma [#] | 2018 29 Sep* 26 weeks | % change | 2019 30 Mar* 52 weeks |
|---------------------------------------------------------------|-----------------------------------------|---------------------------------------------|-------|---------------------------------------------|-----------------------------|-------------|-----------------------------|
| Continuing operations | | | | | | | |
| Revenue | 10 796 | | | 10 796 | 10 526 | 2.6 | 22 560 |
| Retail sales | 9 891 | | | 9 891 | 9 725 | 1.7 | 20 852 |
| Other income | 770 | | | 770 | 698 | 10.2 | 1 484 |
| Retail sales and other income | 10 661 | | | 10 661 | 10 423 | 2.3 | 22 336 |
| Costs and expenses | 8 975 | 179 | | 9 154 | 8 710 | 5.1 | 18 378 |
| Cost of sales | 6 152 | | | 6 152 | 5 740 | 7.2 | 12 287 |
| Selling expenses | 2 151 | 177 | a | 2 328 | 2 257 | 3.1 | 4 680 |
| Administrative and other operating expenses | 672 | 2 | b | 674 | 713 | (5.6) | 1 411 |
| Profit from operating activities | 1 686 | (179) | | 1 507 | 1 713 | (12.0) | 3 958 |
| Finance income | 135 | | | 135 | 103 | 31.8 | 224 |
| Finance costs | 223 | (221) | c | 2 | 2 | 25.2 | 4 |
| Profit before taxation | 1 598 | 42 | | 1 640 | 1 814 | (9.6) | 4 178 |
| Taxation | 452 | 11 | d | 463 | 515 | (10.0) | 1 176 |
| Net profit from continuing operations | 1 146 | 31 | | 1 177 | 1 299 | (9.4) | 3 002 |
| Discontinued operations | | | | | | | |
| Net profit/(loss) from discontinued operations for the period | 2 | | | 2 | (20) | | (20) |
| Net profit for the period | 1 148 | 31 | | 1 179 | 1 279 | (7.8) | 2 982 |
| Profit attributable to equity holders of parent | 1 148 | 31 | | 1 179 | 1 279 | (7.8) | 2 982 |
| - From continuing operations | 1 146 | 31 | | 1 177 | 1 299 | (9.4) | 3 002 |
| - From discontinued operations | 2 | - | | 2 | (20) | >100% | (20) |
| Earnings per share (cents) | | | | | | | |
| - basic | 443.6 | | | 455.4 | 494.4 | (7.9) | 1 151.6 |
| - headline | 443.2 | | | 455.0 | 494.3 | (7.9) | 1 168.6 |
| - diluted basic | 436.3 | | | 447.9 | 482.4 | (7.2) | 1 125.7 |
| - diluted headline | 435.9 | | | 447.5 | 482.4 | (7.2) | 1 142.3 |
| Earnings per share from continuing operations (cents) | | | | | | | |
| - basic | 442.8 | | | 454.6 | 502.1 | (9.5) | 1 159.2 |
| - headline | 442.7 | | | 454.5 | 502.1 | (9.5) | 1 176.7 |
| - diluted basic | 435.5 | | | 447.1 | 490.0 | (8.8) | 1 133.1 |
| - diluted headline | 435.4 | | | 447.0 | 490.0 | (8.8) | 1 150.3 |

Notes:

[^] This column presents the condensed consolidated statement of profit and loss for the six-month period ended 28 September 2019 which includes the adoption of the new accounting standard IFRS 16 'Leases'.

Adjustments comprise the following:

- Reversal of IFRS 16 depreciation on right-of-use assets (R608m) and reinstatement of operating lease expense (R785m) per IAS 17 for selling expenses.
- Reversal of IFRS 16 depreciation on right-of-use assets (R10m) and reinstatement of operating lease expense (R12m) per IAS 17 for administrative and other operating expenses.
- Reversal of IFRS 16 finance cost of lease liabilities
- Net deferred tax impact of the above.

[#] This column presents the pro forma information for the six-month period ended 28 September 2019 after the pro forma adjustments have been made.

* Re-presented for discontinued operations.